



hamilton duncan

Anand Athviraham

Solicitor, Partner

Contact

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Practice Areas

Business

- ▶ Business Succession Planning
- ▶ Commercial Finance & Lending
- ▶ Commercial Real Estate & Leasing
- ▶ General Business Advice
- ▶ Incorporations & Reorganizations

Personal

- ▶ Estate Planning, Wills & Trusts
- ▶ Residential Real Estate Transactions

Education

- ▶ B.Sc., McGill University, 2008

Bar Locations

- ▶ British Columbia, 2013
- ▶ Ontario, 2012

Anand is a partner in Hamilton Duncan's Corporate & Commercial Law Group whose diverse client base includes professionals, banks, small businesses and medium and large enterprises.

Anand has extensive experience in all areas of corporate and commercial law, including mergers and acquisitions, corporate reorganizations, corporate financings, and commercial lending transactions. He excels in negotiating and drafting a variety of complex commercial agreements, including purchase agreements, lease agreements, licensing agreements, shareholders' agreements, service agreements, employment/contractor agreements, wills and trusts.

In addition to his corporate/commercial work, Anand is proficient in real estate transactions, business succession and tax-driven estate planning. Having founded and managed his own e-commerce company for over 20 years, Anand has a strong background in technology law and provides specialized advice to tech startups and entrepreneurs.

Anand practiced for over a decade with prominent firms in Vancouver and Victoria before joining Hamilton Duncan in 2023 to practice in Surrey where he lives and is highly involved in the local business community.

Work Highlights

- ▶ Acted for a professional association in its creation of a group governance agreement template for its members.
- ▶ Advised a landlord in its complex lease negotiations with a luxury footwear brand's first expansion to Western Canada.
- ▶ Acted on the divestiture of a leading Canadian producer, marketer, and distributor of branded specialty food products, with a combined value of cash and equity in excess of \$60M.
- ▶ Acted for a capital pool company in its initial public offering on the TSX-V and subsequent qualifying transaction.
- ▶ Acted for a local distributor of security products in its sale to a national enterprise for \$6.3M and corresponding sale of properties to a third-party for \$3.1M.
- ▶ Acted for a multinational corporation in its \$5.2M acquisition of a competitor in the construction materials industry.
- ▶ Acted for an entrepreneur in implementing a significant corporate reorganization for estate planning purposes.

- ▶ Acted for a gaming technology company in obtaining financing of up to \$1.5M from a venture capital firm.
- ▶ Acted for a number of developers in preparing applications for property subdivisions and registering corresponding easements.
- ▶ Acted for local online web hosting company in sale to an Ontario-based IT company.

Publications

- ▶ Author, "Raising Capital for Your Startup?", Mondaq, May 25, 2023
- ▶ Author, "New Homebuyer Protection: 3-day Right Of Rescission?", Mondaq, July 28, 2022
- ▶ Author, "You've Just Incorporated Your Business ? So Now What??", Mondaq, March 1, 2021
- ▶ Author, "Incorporating Your Business: Record Books, And Why Using A Lawyer Makes Sense?", Mondaq, January 14, 2021
- ▶ Author, "Essential Agreements for your Business?", Mondaq, Oct 15, 2019
- ▶ Author, "Cannabis in the workplace: Sorting through the weeds?", Surrey604 Magazine, December 5th, 2018.
- ▶ Author, "So you want to start a startup: A lawyer's advice to entrepreneurs?", Surrey604 Magazine, September 14, 2018.

Speaking Engagements

- ▶ Co-Presenter, "Top legal tips for entrepreneurs: setting the right tone from the ground up?", Vancouver Startup Week, May 26, 2021.
- ▶ Co-Presenter, "Top Legal Tips for Tech Entrepreneurs?", Vancouver Startup Week, September 30, 2020.
- ▶ Co-Presenter, "Top 5 Legal Hacks for Tech Entrepreneurs?", Vancouver Startup Week, September 18, 2019.

Community

- ▶ Member, Canadian Bar Association
- ▶ Member, Surrey Bar Association